

25<sup>th</sup>  
 november  
 monday

**Conference Room A (Auditorium)**

09:30 - 09:35 Inauguration

- |                |   |   |
|----------------|---|---|
| 09:35<br>10:15 |  | <b><i>L'approccio unificato: Credito breve termine e strategie attive</i></b><br>Fabrizio Biondo (CIO - Swan Asset Management)                                |
| 10:15<br>11:00 |  | <b><i>Navigating European Equity Market</i></b><br>Roberto Mazzuoli (Portfolio Manager & Analyst - Franklin-Templeton)  |
| 11:00<br>11:45 |  | <b><i>Applying the ten golden rules of investing to European equities</i></b><br>Ben Ritchie (Senior Investment Manager UK & European Equities - Aberdeen AM) |

11:45-12:00 Welcome from Lugano authorities

- |                |   |   |   |
|----------------|---|---|---|
| 12:00<br>13:00 |  | <b><i>RGE Macro Outlook</i></b><br>- <i>The U.S. &amp; the Fed tapering</i><br>- <i>EM/China slowdown</i><br>Nouriel Roubini (Professor NY University; Co-Founder - Roubini Global Economics) | - <i>The Eurozone</i><br>- <i>Japan &amp; Abenomics</i> |
|----------------|---|---|---|

13:00 - 14:00 Lunch Break

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|----------------|---|---|
| 14:00<br>14:45 |    | <b><i>View macro e implicazioni sui mercati</i></b><br>Maurizio Novelli (CIO & Global Strategist - ZEST)  |
| 14:45<br>15:25 |    | <b><i>Le attuali sfide della piazza finanziaria svizzera</i></b><br>Franco Citterio (Director, Associazione Bancaria Ticinese – Chairman, Ticino for Finance)   |
| 15:25<br>16:45 |   | <b><i>PANEL with NOURIEL ROUBINI</i></b><br><b><i>Market outlook 2014: bullish on central banks or bearish on fundamentals?</i></b><br>Moderator: Michel Girardin (Professor - University of Lausanne)<br>- Nouriel Roubini (Professor NY University; Co-Founder - Roubini Global Economics)<br>- Ben Ritchie (Senior Investment Manager UK & European Equities - Aberdeen AM)<br>- Filippo Rima (Head of Global Equities - Credit Suisse Asset Management)<br>- Gerhard Aigner (CEO - Raiffeisen Capital Management) |
| 16:45<br>17:15 |  | <b><i>Little Italy: a great opportunity?</i></b><br>Michele Milla (Fund Manager - MOMentum Alternative Investments)<br><i>sponsored by Swiss Global Asset Management</i>  |
| 17:15<br>18:15 |  | <b><i>PANEL with 100 Women in Hedge Funds: Sustainable &amp; Impact investments</i></b><br>Moderator: Nunzia Melaccio (Associate - Gentili&Partners)<br>- Paola Pierri (Founder - Insitor Impact Fund)<br>- Naoko Felder-Kuzu (Founder - NFK Felder Consulting)   |

18:15 - 19:30 PR Cocktail

SIMULTANEOUS TRANSLATION provided by

## Conference Room B

9:30 - 9:35 Inauguration

- 09:40**  
**10:30**  **Luxembourg Funds, Services & Solutions : An Opportunity for Italian & Swiss Finance, Funds, Private Banking & Wealth Professionals in Ticino!**  
Walter Snyder (Ticino Representative - Finimmo Luxembourg & Flag)
- 10:30**  
**11:10**  **PANEL: Luxembourg: A Partner for Ticino**  
Moderator: Walter Snyder (Ticino Representative - Finimmo Luxembourg & Flag)  
Participants: Members & Partners of Flag - Fine Luxembourg Associated Group
- 11:10**  
**12:00**  **Amicorp Fund Services:**  
- **Introduction:** Gianluca Tadiello (Sales Director - Italy & South of Switzerland)  
- **Funds Fear For FATCA:** Claudio Cecchini (Global Head - Fund Services)  
- **Setting up a fund in Malta – Promoters’ perspective:** Rudolph Psaila (Managing Director)  
- **Setting up a fund in Luxembourg – Promoters’ perspective:** Giuseppe Rizzo (Business Development)

13:00 - 14:00 Lunch Break

- 14:00**  
**14:35**  **La soluzione Maltese per gestori svizzeri regolati e non:**  
Joseph Camilleri (Head of Business Development - Valletta Fund Services)  
**Fondi d’Investimento etici e Shariah-compliant a Malta :**  
David Zahra (Avvocato & Founder - Studio Legale David Zahra & Associates Advocates)
- 14:35**  
**14:45**  **Analysis of the taxation of asset managers and funds in Malta**  
Andrew Manduca (Chairman - Deloitte Malta)
- 14:45**  
**15:30**  **Si vis pacem para bellum... acquiras aurum - If you want peace, prepare for war ... buy gold!**  
Maurizio Mazziero (Independent Analyst & Founder - Mazziero Research)  
sponsored by pro aurum







15:30 - 15:40 Coffee Break

- 15:40**  
**16:30**  **Italia paradiso fiscale nella successione: per quanto ancora? Strumenti di retention della clientela HNWI**  
Giuseppe Violetta (Director - Argos Trustees); Rossano Ruggeri (CEO -Gruppo Argos)
- 16:30**  
**18:00**  **Il Caso della Russia: dalle Alpi agli Urali, le nuove sicure piazze finanziarie**  
- **Outlook su situazione economica generale:** Gianluigi Trucco (Economist & Journalist - Corriere del Ticino)  
- **Outlook su situazione economica nei paesi emergenti:** Ernesto Preatoni (Entrepreneur)  
- **Presentazione BRICKSTONE:** Luigi Pesce (Director - Brickstone)  
- **Presentazione PROKAPITAL:** Paolo Michelozzi (CEO - ProKapital)  
 - **Presentazione ALFABANK:** Lyudmila Khrapchenko (Director for Derivatives Structuring)

18:15 - 19:30 PR Cocktail

## Conference Room C

9:30- 09:35 Inauguration

- 09:45**  
**10:40**  **Finanza Comportamentale & Sentiment Analysis**  
Cristian Bissattini (CEO - H2O Consulting)
- 10:40**  
**11:25**  **Indicatori di Sentiment “Mani forti contro Mani deboli” su forex, oro e indici**  
Giovanni Lapidari (Independent Trader) sponsored by ActivTrades
- 11:25**  
**12:00**  **“La Gestione Attiva della Volatilità come Asset Class di Investimento”**  
Filippo Dal Canto (CEO - City Fund Management)  
sponsored by New Millenium SICAV and Banca Finnat
- 13:00 - 14:00 Lunch Break
- 14:00**  
**14:45**  **EMIR: The impacts of the regulation on the market, the coming obligations and the known implications for non EU players**  
Matteo Zanardi (Market & Financing Services, Product Manager - BNP-Paribas)
- 14:45**  
**15:20**  **Guidelines to outperforming the market through stock selection**  
Rudolph Bohli (CEO/CIO & Founder - RBR Capital)
- 15:20**  
**16:15**  **The market for Illiquid assets and distressed opportunities in Europe: The IlliquidX platform solution**  
Celestino Amore (CEO & Founding Partner - IlliquidX)

18:15 - 19:30 PR Cocktail















## LEGEND:

AI: Alternative Investment  
COM: Commodities  
EQ: Equity  
M: Macro

EM: Emerging Markets  
ETF: Etf  
FI : Fixed Income  
IND: Investments Indicators  
RF: Regulatory Framework

26<sup>th</sup>  
november  
tuesday

Conference Room A (Auditorium)

9:30 10:15	 	<b>The age of uncertainty</b> Gianluca Moretti (Fixed Income Economist - UBS Global AM)
10:15 11:00	 	<b>Monetary Policy at a Crossroads: The case for flexible fixed income</b> Shayan Hussain (Fixed Income Product Strategist - BlackRock)
11:00 - 11:15 Coffee Break		
11:15 12:00	 	<b>Emerging Markets - Time to catch the falling star?</b> Mark Monson (Senior Fund Manager - Raiffeisen Capital Management)
12:00 13:00	 	<b>Emerging Markets – Opportunities in the Corporate Universe</b> Gonzalo Borja (Head of Fixed Income Emerging Markets - Credit Suisse Asset Management)
13:00 - 14:00 Lunch Break		
14:00 14:40	 	<b>Global Fixed Income : tapping value wherever it is</b> Hervé Hanoune (Head of Global Aggregate Expertise - Amundi London)
14:40 15:20	 	<b>Commodities – is there still money to be made and how do you make it?</b> Christopher Wyke (Commodities Specialist / Fund Management - Schroders)
15:20 16:00	 	<b>How to profit from the consumer growth in the emerging markets?</b> Didier Rabattu (Head of Global Equities - Lombard Odier Investment Managers)
16:00 17:10		<b>Gli obblighi antiriciclaggio di professionisti e intermediari in Italia e in Svizzera nei procedimenti di c.d. "disclosure" di conti non scudati</b> Angela Monti (Founder - Studio Tributario Monti)
17:00 - 18:30 PR Cocktail sponsored by SCOACH-SIX		

## Conference Room B

9:30 10:05	 M	<b>Opportunities and risks in global asset allocation and sector rotation</b> Michael Belkin (Founder, Financial Market Strategist & Author - The Belkin Report)
10:05 10:40	 AI IND	<b>Nuove frontiere per l'asset allocation: una prospettiva differente per costruire portafogli durevoli</b> Antonio Bottillo (Managing Director NGAM Italia - Natixis Global Asset Management S.A.)
10:40 11:10	 ETF	<b>Efficient, transparent and liquid ways of trading ETFs</b> Thomas Merz (Head - UBS ETF Sales Switzerland)

11:10 - 11:20 Coffee Break

11:20 11:50	 IND	<b>Concentrarsi sulla gestione del rischio per evitare gravi perdite: un esempio pratico</b> Giovanni Leonardo (Head Multi Asset Class Solutions - Swiss & Global Asset Management)
11:50 12:25	 ETF COM	<b>Investire sulla Ripresa con le Materie Prime e gli ETF azionari</b> Simona Gambarini (Associate Director & Research Analyst - ETF Securities)
12:25 13:00	 M FI	<b>Resisterà la ripresa italiana alla nuova 'imboscata' della politica?</b> Luca Mezzomo (Head of Macroeconomic & Fixed Income Research - Intesa Sanpaolo)

13:00 - 14:00 Lunch Break



14:00 - 14:15		<b>Welcome &amp; Introduction</b> André Buck (Head Marketing & Sales - Scoach Schweiz AG) Alain Picard (Head Product Management - SIX Swiss Exchange)
14:15 - 15:00		<b>Roundtable: Challenges for the Passive Investments Industry</b> Moderation: Martin Raab (Editor in chief - dp payoff Magazine) Panelists: Dominique Böhler (Head Public Distribution & ETFs Switzerland - Commerzbank); Irene Brunner (Head Passive Switzerland - Deutsche Bank); Filippo Colombo (Structured)
15:00 - 15:20		<b>Boring is Good! Why to invest in Quality Income</b> Roland Fischer (Head of Lyxor ETF - Lyxor Asset Management)
15:20 - 15:40		<b>Barrier Reverse Convertible - l'investimento azionario migliore?</b> Luigi Diamante (Senior Advisor Financial Products - Bank Vontobel AG)
15:40 - 16:00		<b>Managing volatility in your portfolio with iShares Fixed Income ETFs</b> Mathieu Vinson (Head Distribution Romandie and Ticino - iShares)
16:00 - 16:30		<b>Keynote</b> Giorgio Radaelli (Chief Global Strategist - BSI)

17:00 - 18:30 PR Cocktail sponsored by SCOACH-SIX

## Conference Room C

09:30 10:05	 IND	<b>La Fisica e gli SPIN models applicati al FOREX: nuovi modelli di Trading Automatico</b> Riccardo Donati (Founder - Redex Risk & Finance) sponsored by ActivTrades
10:05 10:40	 AI	<b>La Biotecnologia: asset strategico per la crescita del portafoglio</b> Gianpaolo Nodari (Board of J. Lamarck SIM)
10:40 11:15	 AI COM	<b>Investment opportunities in the worldwide uranium and REE equity markets</b> Marino G. Pieterse (Publisher & Editor - Uraniumletter Intl. & Rare Earth Elements Letter Intl.; Co-manager - The Timeless Uranium Fund)
11:15 11:50	 AI RF	<b>AIFM Directive, opportunità per i gestori di fondi alternativi</b> Margherita Balerna Bommartini (Head of Operations & Branch Manager - Casa4Funds) Ferdinando Bilotti (Senior Partner - Gullo Law Firm)
11:50 12:25	 IND	<b>Trading Quantitativo sui Fondi e Strategie di Gestioni Intelligenti per Battere il Mercato. Casi concreti</b> Salvatore Gaziano (Author - TRADERS' Magazine Italia)
12:25 13:00	 IND	<b>Il Rating Implicito come strumento per selezionare i Corporate Bond</b> Daniele Bernardi (CEO - Diaman SCF)

13:00 - 14:00 Lunch Break

14:00 14:45	 EM FI	<b>Emerging Market Corporate Debt: Rischio o Opportunità?</b> Gabriele Bruera (Fixed Income Portfolio Manager - Compass Asset Management)
14:45 15:45	 IND	<b>Il Risk Management nei fondi UCITS: Commitment e VaR approach e la soluzione KeyCube</b> Stefano Zanchetta (CEO - Cube Finance)

15:45 - 16:00 Coffee Break

16:00 17:00	 AI IND	<b>Mean-Variance Optimization: Smoothing and Higher Moments Exposures</b> Keith Black (Director Curriculum & Exams - CAIA Association)
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